

Consultant Biography

Alan Robinson, CPA, MBA
Principal Consultant



Alan Robinson is a Principal Consultant at Advanced Management Services, Inc. (AMS), a full service management consultancy servicing an international client base.

Alan is a financial consultant with an extensive background in training and consulting to private industry, academia and public accounting clients. He is recognized for his ability to provide financial guidance and direction to assure profitable and sustained growth. Alan is an experienced international business executive accustomed to diverse business and cultural environments.

Alan provides financial and general management consulting services including financial support, planning for the challenges of growth, asset management and control, accounting support and interim financial management. Through active client interaction and management he works with clients to improve cash flow through working capital control, enhance budgetary controls, develop action-oriented financial reporting systems, and develop computer-based financial models. He has also acted as chief financial officer.

As a former member of the Simmons College undergraduate Department of Management faculty, Alan developed and delivered programs in General Management, Corporate Finance, Corporate Strategy, Financial, Managerial and Cost Accounting, Global Management, and Global Marketing. He has also provided financial management training courses to a variety of other clients in a diverse array of industries.

Alan is a former Controller for the Gillette Company, Diversified Companies Group, where he directed the financial management of subsidiaries manufacturing and distributing products throughout the USA, Latin America and Europe. He was responsible for integrating the financial planning and control systems comprised of the 5-year strategic plan and the annual operating budget. He also coordinated the financing, taxation and MIS plans for the Group. He has also held positions with American Science & Engineering as well as Coopers & Lybrand.

Alan holds a Master of Business Administration from the Columbia University Graduate School of Business, as well as a Bachelor of Arts degree from Bowdoin College. He is a Fellow, American Institute of Certified Public Accountants, and the Massachusetts Society of Certified Public Accountants. He has served as a Consultant for the Executive Service Corps of New England, as Chairman, Board of Directors, Market Forge Industries, Inc. and as a Director of ElKay Products, Inc. Alan is a certified AMS instructor.